

# How GreyMatter Transit Can Help Achieve A 5-Second MTTD While Saving Costs

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# Security Teams Face Data Overload, Slow Detection, and Rising Costs



Data volume is growing exponentially; Security Teams are tasked with monitoring more data than ever



SIEMs have become a dumping ground for all this data, causing significant increases in costs and delays in detection



Security teams struggle to filter, route, and store the data that they need without compromising visibility



Increased risk; an unintended consequence of aggressive filtering to reduce ingest and waiting on data to be stored before detection

# Integration Times by the Numbers

**1 Day - 2 Weeks**



Avg. Integration time for Supported Technologies into SIEM

**1-2 Months**



Avg. Integration time for Unsupported Technologies into SIEM

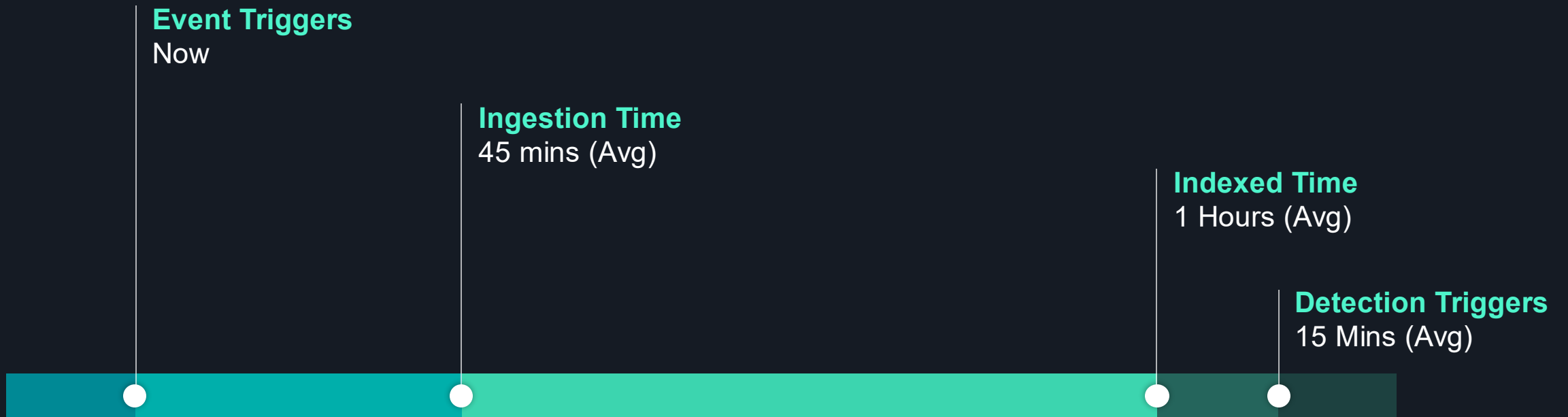
**32% YoY**



YoY increase in the number of data sources consumed by SIEM

# Delays in Threat Detection

**~2 hr**  
Mean Time to Detect



# Reduce SIEM Spend, Increasing Detection Speed w/ GreyMatter Transit

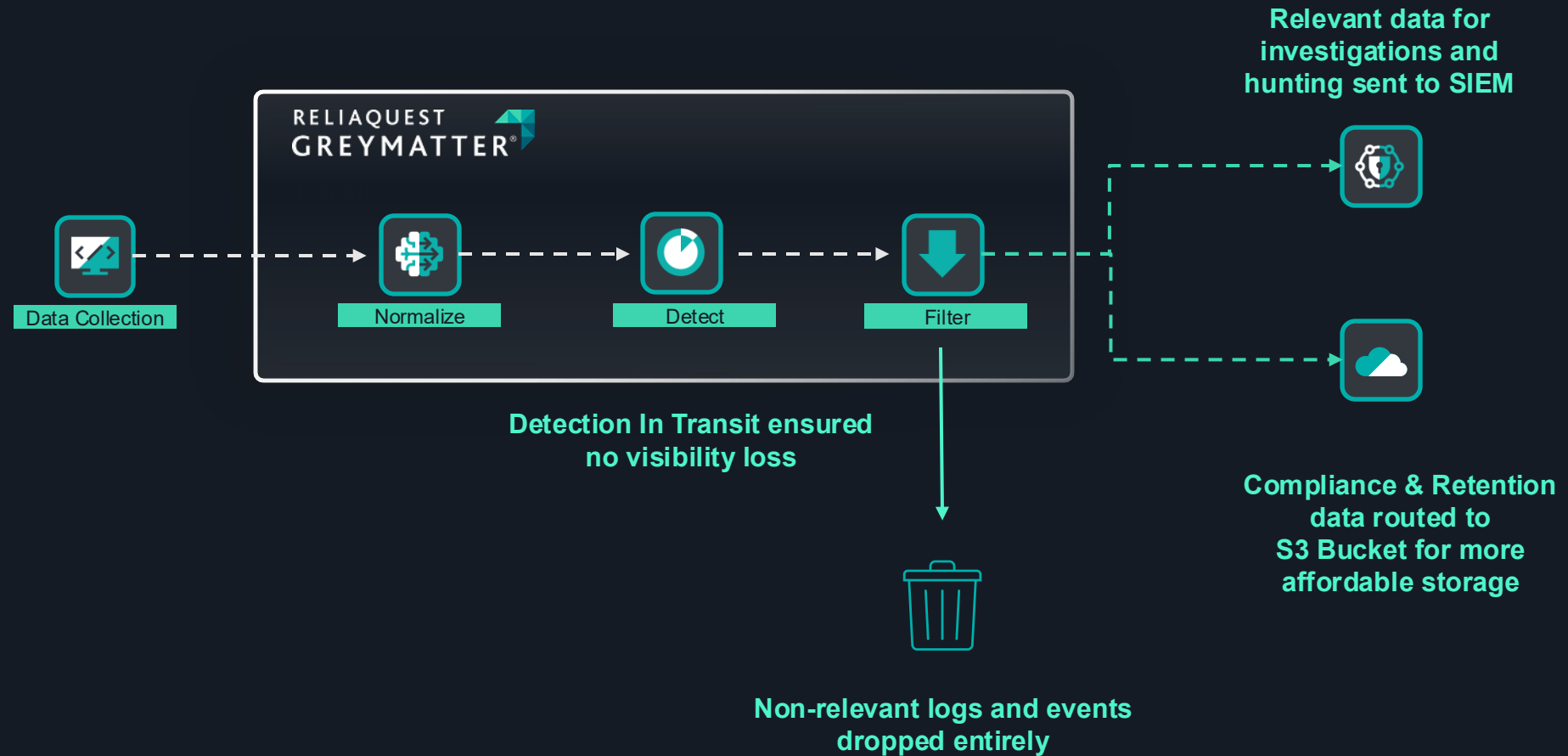
## Scenario:

SIEM license at 90% utilization

Opened 30 new stores, and deployed over 100 new hosts

Ingesting logs from these new hosts put them over their SIEM license

Security Team was forced to decide between increasing their SIEM spend or potentially losing visibility



# GreyMatter Transit By The Numbers

**2 seconds**

**Fastest MTTD with Transit**

Achieved in 2026 YTD

**99%**

**MTTD Reduction**

Transit vs. storage-based detection (2026 YTD)

**55%**

**Reduction in Log Volume**

From SIEM via Transit pipelines (2026 YTD)

# Conclusion

- Data volume and SIEM costs are growing exponentially
- Threat actors are moving faster than ever with AI
  - Fastest breakout time – 4 minutes
  - Fastest exfiltration time – 6 minutes
- We MUST rethink our approach to SIEM and data storage
- We MUST improve our detection speed



**Thank you**

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