

# How GreyMatter Teammates Can Increase Analysts' Impact by 3X

Mark Noble  
GreyMatter Engineer

# Security Team Challenges

## Tool Management not Threat Management



- More time managing tools than threats
- Crippled response times from tool hopping
- SIEM ingestion and correlation delays MTTD

## Tier 1 and 2 Burnout & Talent Drain



- Analyst burnout from repetitive tasks
- Senior operators stuck on basic tasks; junior staff lack growth opportunities
- Proactive work is nonexistent or rare

## Limited Resources, Growing Risk



- Budgets and headcount can't keep up with expanding digital footprints.
- Poor ROI on security investments
- "Do more with less" demands from the business

## SOC Teams Are Stuck in Reactive Mode.



- Drowning in alerts
- Trapped in firefighting tasks
- Unable to advise the business and reduce

Security teams need to **get faster**, **become multiple**, and **predict threats** before they penetrate.

# GreyMatter's Six Agentic Teammates

Scale Impact. Maximize Team Potential. Predict What's Next.



# The Teammates Multiplier

Agentic Teammates deliver significant results, streamlining security operations and elevating analyst capabilities across key metrics.

**3X**

**Analyst Impact**

**74M**

**Alerts Investigated  
Annually**

**250+**

**Technologies  
Connections**

**99.4%**

**AI Accuracy**



**Thank you**

[www.reliaquest.com](http://www.reliaquest.com)

800.925.2159

[info@reliaquest.com](mailto:info@reliaquest.com)