

How These 3 GreyMatter Workflows Can Save Thousands of Hours

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Manual Processes Drain The SOC



Repetitive work piles up every day

Security teams run dozens of repetitive processes beyond alert triage: notifying stakeholders, escalating to IT, checking reference lists, coordinating approvals, and closing out incidents. Most of this is still done by hand.



Real threats wait in the queue

Analysts spend hours on process coordination that adds no security value while the work that actually matters keeps getting deprioritized.

Why SOAR and Hyperautomation Fall Short

Where these tools did well:

- ✓ Centralize case management
- ✓ Improve collaboration
- ✓ Take the first step

Why these tools fall short:

- ✗ Another Tool to Manage
- ✗ Unclear Starting Points
- ✗ Complex Workflows
- ✗ Integrations
- ✗ Data Quality
- ✗ Static “if/then/else” Options
- ✗ Deployment Delays
- ✗ Additional Cost

GreyMatter Workflows Automates the Mundane

RELIAQUEST
GREYMATTER®

- ✓ No-Code Workflow Builder
- ✓ Trigger on Any Event
- ✓ Orchestrate Across Your Entire Stack
- ✓ Swap Tools Without Breaking Automation

Native Orchestration



RELIAQUEST
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Workflows



Built In, Not Bolted On

Top 3 Workflows Savings Customers Thousands of Hours

Verify User Activity

Communicate directly with end users to verify suspicious activity. Automatically take containment actions, close alerts as False Positive and undo actions based on response

Request Approval For Action

Automatically request approval for playbooks actions; responses can kickoff pre-defined next steps

Customize Alert Routing

Customize alert routing for specific alerts. Notify team members outside of SecOps for visibility (e.g. IT Help Desk).

Notify Non-GreyMatter Users

Send Notifications to non-Greymatter, allowing for communication of alerts via Email, Teams, and Slack

Customize Respond Playbooks

Create custom workflows for Respond Playbooks for any alert

Communicate Actions

Notify Users when playbooks are successfully run, informing users that action has been taken to contain potential threats or that remediation is needed



Thank you

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